

Path to Success: NAHRI's 2026 Revenue Integrity Salary Survey

October 29, 2026

Learning Outcomes

Upon completion of this program, attendees will be able to:

- Discuss revenue integrity program design and staffing models
- Identify opportunities for professional growth
- Assess methods for meeting future revenue integrity needs

Agenda

- Introduction
- Education, Experience, and Professional Backgrounds
- Revenue Integrity Program Design and Scope
- Revenue Integrity Compensation in 2026
- Your Career Path

The National Association of Healthcare Revenue Integrity

- The National Association of Healthcare Revenue Integrity (NAHRI) is the only professional association dedicated to revenue integrity.
- The mission of NAHRI is to enhance the revenue integrity profession through standards, advocacy, networking, and the promotion of shared knowledge and resources.

The National Association of Healthcare Revenue Integrity

- Revenue integrity professionals of all kinds are making positive changes for their hospitals and health systems. NAHRI is their platform for connecting with peers, asking questions, discussing strategies and standards, trading ideas, and accessing valuable resources.
- Discover more about NAHRI and our work at <https://nahri.org/>.
 - Explore membership at <https://nahri.org/membership>.
 - Sign up for revenue integrity and NAHRI news at <https://nahri.org/subscribe-revenue-integrity-insider>.

2026 Revenue Integrity Salary Survey

- NAHRI's annual Revenue Integrity Salary Survey collects information on revenue integrity professionals' compensation, benefits, staffing, hours, and other information.

Panelists

- Tiffany LaPlante, RMC, RMM, system manager revenue integrity-charge capture, Bronson Healthcare, Kalamazoo, Michigan
- Irene Sachakov, CSAF, CSPR, CRCR, CHRI, director, revenue integrity, Northeast Georgia Health, Gainesville, Georgia

A green-tinted background graphic featuring a stethoscope, various medical icons (like a pill, a plus sign, and a heart), and data visualization elements (like a line graph and a bar chart).

Education, Experience, and Professional Backgrounds

Experience

Approximately how many years of experience do you have as a revenue integrity professional?

Less than 1 year	3%
1-2 years	4%
3–5 years	17%
6–10 years	17%
11–15 years	15%
16–20 years	14%
More than 20 years	27%
N/A—I do not have any experience as a revenue integrity professional.	3%

Source: NAHRI's 2026 Revenue Integrity Salary Survey.

Education

What is the highest level of education you've completed?	
High school	3%
Post-secondary school certificate program	4%
Associate's degree	16%
Bachelor's degree	42%
Master's degree	32%
Doctorate	3%

Source: NAHRI's 2026 Revenue Integrity Salary Survey.

Education

Top five most common postsecondary fields of study	
Medical/nursing	32%
Healthcare administration	30%
Business	21%
STEM (e.g., health information management, computer science, information technology, mathematics)	20%
Finance	8%

Source: NAHRI's 2026 Revenue Integrity Salary Survey.

Credentials

Top five most common credentials	
RN	26%
CRCR	22%
CPC	20%
RHIA	20%
CCDS`	17%

Source: NAHRI's 2026 Revenue Integrity Salary Survey.

Job Titles: Revenue Integrity

Top five most common revenue integrity-specific job titles	
Revenue integrity director	39%
Revenue integrity manager	26%
Revenue integrity analyst or specialist	15%
Revenue integrity coordinator, supervisor, or lead	6%
Revenue integrity associate vice president, vice president, or president	6%

Source: NAHRI's 2026 Revenue Integrity Salary Survey.

Job Titles: Non-Revenue Integrity

Top five most common non revenue integrity-specific job titles	
CDI manager or director	21%
CDI specialist	19%
Revenue cycle manager or director	12%
HIM manager or director	7%
Coding auditor or specialist	6%

Source: NAHRI's 2026 Revenue Integrity Salary Survey.

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Revenue Integrity Program Design and Scope

Revenue Integrity Programs

Does your organization have any type of revenue integrity program?	
We have a revenue integrity department	83%
We have a revenue integrity initiative	5%
We have a revenue integrity committee	3%
We do not have any type of revenue integrity program	9%

Source: NAHRI's 2026 Revenue Integrity Salary Survey.

Revenue Integrity Functions

Which of the following functions are considered part of your revenue integrity department/program's primary focus?

Charge capture workflow design/optimization	76%
Charge edits	67%
Chargemaster maintenance	62%
Chargemaster management	62%
Charge audits	61%
Denials prevention	53%
Charge reconciliation	51%
Denials management	51%
Charge entry	47%
Price strategies/methodologies	46%
Claim edits	44%
Chart audits	42%
Price transparency compliance	36%

Source: NAHRI's 2026 Revenue Integrity Salary Survey.

Revenue Integrity Scope

Does your revenue integrity department/program have a formal and clearly defined scope of work?	
Yes	56%
No	24%
I don't know	16%
N/A	4%

Source: NAHRI's 2026 Revenue Integrity Salary Survey.

Revenue Integrity Scope

In your opinion, do other departments understand the revenue integrity department/program's purpose, goals, and functions?

Yes, all or most revenue cycle departments do	39%
No, other departments do not	34%
Yes, the C-suite and board of directors do	26%
Yes, all or most clinical departments do	20%
I don't know	12%
N/A	4%

Source: NAHRI's 2026 Revenue Integrity Salary Survey.

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Revenue Integrity Compensation in 2026

Role

What best describes your type of role?	
Managerial with direct reports	68%
Individual contributor	28%
Managerial without direct reports	5%

Source: NAHRI's 2026 Revenue Integrity Salary Survey.

Salary: Overall

Salary range	
Less than \$30,000	1%
\$30,000–\$39,999	1%
\$40,000–\$49,999	4%
\$50,000–\$59,999	5%
\$60,000–\$69,999	3%
\$70,000–\$79,999	4%
\$80,000–\$89,999	6%
\$90,000–\$99,999	9%
\$100,000–\$109,999	13%
\$110,000–\$119,999	5%
\$120,000–\$129,999	8%
\$130,000–\$139,999	4%
\$140,000–\$149,999	6%

Salary range	
\$150,000–\$159,999	1%
\$160,000–\$169,999	6%
\$170,000–\$179,999	3%
\$180,000–\$189,999	6%
\$190,000–\$199,999	4%
\$200,000–\$209,999	4%
\$210,000–\$219,999	1%
\$220,000–\$229,999	3%
\$230,000–\$239,999	1%
\$240,000–\$249,999	0%
\$250,000–\$259,999	4%
\$260,000–\$269,999	1%
\$270,000–\$279,999	0%

Salary range	
\$280,000–\$289,999	0%
\$290,000–\$299,999	0%
\$300,000 or more	0%

Source: NAHRI's 2026 Revenue Integrity Salary Survey.

Hours Worked

On average, how many hours do you work per week?	
Fewer than 20 hours	<1%
20-31 hours	2%
32-38 hours	1%
39-41 hours	40%
42-50 hours	44%
More than 50 hours	11%

Source: NAHRI's 2026 Revenue Integrity Salary Survey.

Hours Worked: Salaried vs. Hourly

On average, how many hours do you work per week?		
	Salaried	Hourly
Fewer than 20 hours	0%	4%
20-31 hours	0%	13%
32-38 hours	<1%	4%
39-41 hours	34%	70%
42-50 hours	52%	4%
More than 50 hours	13%	4%

Source: NAHRI's 2026 Revenue Integrity Salary Survey.

Work Location: Remote vs. Onsite

Do you currently work on-site or remotely?	
Remote	51%
Hybrid—some days on-site, other days remotely	33%
Onsite	16%

Source: NAHRI's 2026 Revenue Integrity Salary Survey.

Benefits

Have you experienced an increase or a reduction in the following benefits over the past year?

Benefit	Increase	Reduction	No change
Salary	74%	2%	24%
Health insurance benefits	18%	13%	68%
Healthcare service discount program	4%	10%	74%
Prescription drug discount program	6%	11%	72%
Vision insurance benefits	11%	4%	82%
Dental insurance benefits	13%	8%	77%
Long-term disability benefits	8%	4%	86%
Short-term disability benefits	12%	6%	79%
Wellness program/mental health programs	16%	6%	74%
Flexible Spending Account match	4%	5%	80%

Source: NAHRI's 202 Revenue Integrity Salary Survey

Benefits (cont.)

Have you experienced an increase or a reduction in the following benefits over the past year?

Benefit	Increase	Reduction	No change
Health Savings Account match	3%	5%	77%
Dependent care assistance	1%	2%	76%
Life insurance	9%	1%	88%
Retirement plan match	3%	6%	87%
Pension plan	2%	2%	59%
Travel budget	4%	30%	43%
Commuter benefit/Qualified transportation fringe benefit	0%	6%	42%
Paid time off	9%	6%	84%
Paid holidays	3%	3%	88%
Paid overtime	<1%	5%	62%

Source: NAHRI's 2026 Revenue Integrity Salary Survey

Benefits (cont.)

Have you experienced an increase or a reduction in the following benefits over the past year?

Benefit	Increase	Reduction	No change
Ability to accrue time off year over year	5%	8%	81%
College/University tuition reimbursement	5%	5%	83%
Credentialing exam/Other professional development certificates and courses	2%	9%	67%
Continuing education budget	3%	20%	58%
Meals and entertainment (e.g., holiday parties, department lunches)	5%	22%	46%
Employee discount programs (e.g., discounts on theme park passes, wholesale club membership)	4%	10%	76%

Source: NAHRI's 2026 Revenue Integrity Salary Survey



Your Career Path

Satisfaction and Connection

On a scale of 1 to 10, how happy are you with your current job? (1 = extremely unhappy, 10 = extremely happy)

Average answer	7.0
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Source: NAHRI's 2026 Revenue Integrity Salary Survey.

Do you feel connected to your co-workers?

Yes	83%
No	12%
Unsure/I don't know	5%

Source: NAHRI's 2026 Revenue Integrity Salary Survey.

Value and Growth

Do you feel valued by your organization for your contributions?

Yes	58%
No	28%
Unsure/I don't know	14%

Source: NAHRI's 2026 Revenue Integrity Salary Survey.

Do you feel that you are growing professionally?

Yes	62%
No	32%
Unsure/I don't know	6%

Source: NAHRI's 2026 Revenue Integrity Salary Survey.

Q&A

- Enter your question in the chat.

Thank You!

- Thank you for attending today's program.
- Contact us at nahri@hcpro.com
- Visit <https://nahri.org/>
 - Stay in the loop by signing up for our free enewsletter <https://nahri.org/subscribe-revenue-integrity-insider>