

# The Certification in Healthcare Revenue Integrity

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A WEBINAR PRESENTED ON October 6, 2022

# Agenda

- What is the Certification in Healthcare Revenue Integrity (CHRI) credential?
- How was it developed and how does it serve the revenue integrity community?
- What are the benefits of earning the CHRI credential?
- How do I know if I'm ready to take the CHRI exam and how can I study for it?

## What is the CHRI Credential?

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## What is NAHRI?

- NAHRI is the nation's only association dedicated to the revenue integrity profession
- NAHRI's mission is to enhance the revenue integrity profession through standards, advocacy, networking, and the promotion of shared knowledge and resources.
- Visit [www.nahri.org](http://www.nahri.org)

# What is NAHRI?

NAHRI members receive:

- Advocacy and leadership from the [NAHRI Advisory Board](#)
- Weekly tips, news, and strategies in our e-newsletter, [Revenue Integrity Insider](#)
- In-depth news, analysis, and regulatory information, and case studies on building successful programs in our quarterly journal, the [NAHRI Journal](#)
- An opportunity to network with peers and colleagues in the [NAHRI Forum](#) as well as [Regional Chapters](#)
- Access to live and archived [quarterly conference calls](#), hour-long networking discussions, and more
- Helpful tools accessed in our electronic [Resource Library](#), including sample workflows, job descriptions, policies, and tools
- Access to the [Revenue Cycle Career Center](#)
- Discounts to the annual [Revenue Integrity Symposium](#), [CHRI credential](#), and [HCPro boot camps](#)



# Certification in Healthcare Revenue Integrity (CHRI)

- Purpose:
  - CHRI credential will ensure healthcare revenue integrity professionals are recognized for their due diligence in their field and dedication to professional growth.
  - The CHRI credential can help new and veteran revenue integrity professionals demonstrate knowledge of revenue integrity core competencies.
  - Professionals who earn the CHRI credential have proven their proficiency in rules and regulations, compliance, revenue management, and internal reporting strategies.
- Visit [www.nahri.org/certification](http://www.nahri.org/certification)

# Certification in Healthcare Revenue Integrity (CHRI)

- The objectives of the CHRI program are as follows:
  - Recognize the valuable contributions and knowledge base of healthcare revenue integrity professionals
  - Promote knowledge of core skills relevant to the revenue integrity field, including mastery of relevant rules and regulations; ability to perform root cause analysis; aptitude for managing denials and appeals; knowledge of monitoring and auditing practices; assurance of accuracy of chargemaster pricing structures and codes; understanding of coding, documentation, and billing requirements; and ability to develop internal reporting strategies that identify trends and solve problems
  - Assist healthcare facilities in ensuring staff have the knowledge and experience to perform essential revenue-related job functions and bring value to the organization

## CHRI Requirements

- Candidates who apply for the examination must meet one of the following sets of requirements:
  - One or more year(s) of experience in healthcare revenue cycle, coding, compliance, or revenue integrity and a bachelor's degree OR
  - Two or more years of experience in healthcare revenue cycle, coding, compliance, or revenue integrity and an associate's degree OR
  - Three or more years of experience in healthcare revenue cycle, coding, compliance, or revenue integrity in the absence of a degree



# Scoring

## Questions:

- 140 total
- 120 scored
- 20 pretest

## Time:

- 2.5 hours

## Passing Score:

- 86 correct out of 120 scored questions

## Pricing: Initial Exam

- Exam fees:
  - Exam for NAHRI Members: \$255
    - NAHRI Membership: \$155
  - Exam for Non-Members: \$355
- Save more with a NAHRI membership

## Pricing: Re-Take

- If a candidate fails the exam, they may take it again after waiting 90 days from the date of the failed exam.
- Discount the exam fee to \$125 for the first retake only. Subsequent attempts to pass the exam will be at full price.

# Recertification

- Timing:
  - Every two years
- Pricing:
  - Member: \$100
  - Non-Member: \$200
- CHRI credential holders must submit a recertification application with proof of earning 30 CEUs relevant to the healthcare revenue integrity field—15 of these CEUs must be obtained from NAHRI educational offerings.

## Recertification

- There are many ways you can obtain the 30 CEUs required for CHRI recertification. The first few bullets highlight NAHRI-related opportunities:
  - Reading the quarterly *NAHRI Journal* (free for NAHRI members) qualifies for one CEU credit upon the completion of the corresponding exam.
  - Contributing an approved article (~1,000 words) to the *NAHRI Journal* qualifies for one CEU credit. You must contact us at [nahri@hcpro.com](mailto:nahri@hcpro.com) to obtain approval for your story idea prior to being accepted for publication and credit.
  - Listening to NAHRI quarterly conference calls (free for NAHRI members) qualify for one CEU credit upon the completion of the accompanying survey. Two CEU credits are awarded for presenting on a quarterly call and completion of the accompanying survey.

## Recertification (con't)

- Attending a HCPro Medicare or Coding Boot Camps, which offer CEUs based on the length and subject matter of the program. Check the Boot Camp web page on [hcmarketplace.com](http://hcmarketplace.com) to learn how many CEUs are awarded for a particular program.
- Presenting on revenue integrity topics at national seminars and speaking engagements—including the Revenue Integrity Symposium—that are not part of regular work responsibilities. You may claim one CEU for each half-hour of presentation time. A program may be submitted only once in each renewal period. The program must be accredited through appropriate professional organizations (e.g., NAHRI, AHIMA, AAHAM) and include a timed agenda and documentation of program objectives.
- Submitting activities from other organizations (e.g., NAHRI, AHIMA, AAHAM) that provide education or training in revenue integrity.

## Helpful Resources

CHRI exam candidates are encouraged to refer to our full exam outline to ensure they are prepared for the exam. NAHRI also recommends the following:

- [CHRI Exam Study Guide](#)
- [CHRI Practice Exam](#)
- Revenue Integrity and Chargemaster Boot Camp (NAHRI members save \$150)
- Revenue Integrity Symposium (NAHRI members save \$100)
- Revenue Integrity Essential Skills Online Learning
- Core Functions of Revenue Integrity
- The Revenue Integrity Manager's Guidebook
- The Chargemaster Essentials Toolkit
- Medicare Billing Edits: Solving NCCI and MUEs

## Helpful Resources

- To ensure candidates understand the latest regulatory guidance, the CHRI Credential Committee recommends familiarity with the following:
  - *The Federal Register*
  - OIG guidance
  - Medicare Internet-Only Manuals
  - *CMS Conditions of Participation*
  - ICD-10-CM/PCS coding book
  - CPT® coding book
  - HCPCS Level II coding book
  - *Official UB-04 Data Specifications Manual*
  - National Coverage Determinations
  - NCCI Policy Manual
  - NUBC and NUCC Claims Manuals



# Exam Overview

- Education
  - Rules and regulations
  - Coverage
  - Communication
  - Research
- Compliance
  - Denials/appeals
  - Monitoring/auditing
  - Analyses
  - Policies/procedures
- Revenue
  - Charge description master
  - Coding/documentation
  - Billing
  - Edits
  - Charge capture and charge reconciliation
  - Project/program management
  - Payer contracting
  - Research
  - Finance
- Reporting
  - System logic
  - Internal

## Presented By



Debbie Nash, MBA, CHRI, brings in over 30 years' experience as a top professional in revenue cycle and operations within the healthcare industry. Her more recent role, assistant vice president - revenue cycle/revenue capture with Atrium Health (formerly Carolinas HealthCare System), gives her the primary responsibility of working and collaborating with all revenue cycle stakeholders to ensure steady increase in net revenue.

Her proclivity for success has seen her work with top level organizations and handle demanding/leadership positions and roles including an operations manager with Columbia/HCA, assistant director (responsible for \$2 billion in accounts receivable), revenue cycle manager, director revenue cycle consulting, and system director (directly responsible for 135 professionals, company administration, and over \$1.3 billion in accounts receivable) for Christus Health, among others. She exhibits extensive experience garnered from working with all corporate levels, producing critical and high-level development coordination and workable solutions required for efficient revenue cycle growth.

Nash has an MBA (Business Administration) in Health Care Management from Capella University, a degree in Business Administration from University of Phoenix, and several professional membership affiliations including HFMA, AAHAM, NHCA, and NAHAM. She is sociable and mentally active with a strong desire to always learn and garner new experiences. She is a firm believer in the cultivation of aesthetic sensibility, loves to observe, think, analyze, and create.

## Presented By



- Kim Yelton, RHIA, CCS, CDIP, CHRI, director of revenue integrity at Inova Health System, brings over 20 years of experience in the HIM/revenue field specializing in coding, clinical documentation, reimbursement, and education. Fifteen years have been in a management setting, which has provided her with project management experience and extensive knowledge of changes provided by the Federal Registry. As revenue integrity director, Yelton was responsible for maximizing gross revenue capture. She served as the chief liaison between revenue cycle and clinical departments and ensured the availability and interpretation of reporting and analytics necessary for the clinical and revenue cycle departments to drive financial improvement. She previously served on the American Hospital Association's Editorial Advisory Board for Coding Clinic for HCPCS and Coding Clinic for ICD-9-CM. She is an active member of AHIMA and NCHIMA and serves as a NAHRI North Carolina/South Carolina chapter leader.

## CHRI Credential Committee

- How was the CHRI credential developed, and how does it serve the revenue integrity community?
- What are the benefits of earning the CHRI credential?
- How do I know if I'm ready to take the CHRI exam, and how can I study for it?

Questions?

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## Thank you

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For questions about NAHRI membership and the CHRI exam, email [nahri@hcpro.com](mailto:nahri@hcpro.com).